

## ALLIED BEVERAGE GROUP

Allied Beverage Group, LLC ("Allied"), as it is known today, was created by the mergers of The Baxter Group, Inc., F&A Distributing Company and The Jaydor Corporation. All three predecessor companies were leaders of the wholesale wine and spirits industry in New Jersey dating back to the Repeal of Prohibition in the early 1930s.

Allied has emerged as New Jersey's largest and most comprehensive wine and spirits distributor and ranks among the ten

largest such distributors in the United States. Allied represents the product lines of the world's leading suppliers of beverage alcohol and related products as it services the needs of New Jersey's licensed package stores, restaurants, hotels, taverns, and clubs.



## CHARLES JACQUIN ET CIE., INC.

Charles Jacquin et Cie, Inc. is America's oldest producer of cordials and liqueurs. They are also the spirit and liqueur producer of Charles Jacquin Cordials and Brandies, Jean Boulaire Cordials, Botticelli Gourmet Cappuccino, Bartender's Cocktails, Irish Manor Irish Cream Liqueur, Royal Montaine Fine Cognac and Orange Liqueur and Pennsylvania Dutch Eggnog and Brandied Apple Cider.

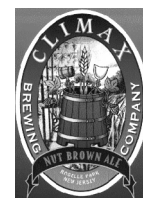
Charles Jacquin et Cie, Inc. is the owner and importer of Pravda Vodka, the world's finest vodka. Pravda is produced in Southern Poland and is made with a unique five-step distillation process. Pravda is made from late-harvest sweet rye and spring water from the Carpathian Mountains. There is no other vodka made with such passion and care.



## CLIMAX BREWING COMPANY, INC.

For well over ten years, Climax Brewing Company, Inc. has been making and marketing an interesting array of fresh beer. Their popular microbrewery is located in Roselle Park, New Jersey. Climax only utilizes the freshest of the fresh whole grains and pellet hops to enhance their beer's enduring flavor. Several of the grains that the Climax Brewing Company uses in their beers include: Munich malt, caramel malt, 2-row grain, and chocolate malt.

Climax beers are available in 1/2 and 1/4 kegs, as well as in 1/2 gallon growlers at a retailer near you. Occasionally, Climax Brewing Company will make draft-only style, such as their Red Ale. Climax is interested in educating the consumer about their micro-brewing process, as well as indulging their taste buds with some of the freshest beer on the market.



## FEDWAY ASSOCIATES

Fedway Associates is a major wine and spirits wholesaler that has been operating in New Jersey for more than 25 years. The company runs a 300,000 square-foot warehouse that can send out as many as

35,000 cases of wine and spirits per day. The company wholesales name brands in its area, including Grey Goose Vodka and Captain Morgan Rums.



## INTERNATIONAL BEVERAGE USA

International Beverage (IBC) was founded on the belief that there are many high-quality alcoholic beverages produced outside the United States which, because of the consolidated industry, the otherwise high cost of market entry and the inability of new products to get wholesaler's attention, have been unable to establish themselves in this, one of the largest alcoholic beverage markets in the world. Thus, while some of IBC's products are known in markets outside the United States, all of them began as completely unknown items here.

IBC's wholesaler network is a mixture of very large distributors and small "boutique" wine wholesalers. IBC finds that these are emi-

nently suited to representing distilled spirits which need a "hand sell". Over the years, IBC's wholesalers have come to look to IBC for the highest quality products in their respective categories, and now support IBC's efforts enthusiastically.

IBC's philosophy is to represent products of super premium quality both in taste and packaging; with interesting points of difference. These are elements that make a product have high margins for our distributors and "good value" for consumers.



## JTE SPIRITS

JTE Spirits' mission is to consistently present the highest quality products in the premium spirits industry, while offering a diverse enough portfolio for our retailers, restaurants, and resort partners to dimensionalize their brand and satisfy their clientele.

JTE Spirits specializes in the King of all spirits, cognac, and cognac-based products, which demands a level of expertise and service.

In addition to the exquisite VS, VSOP, and XO's available in the Chateau de Beaulon and Chateau de Montifaud lines, the Pineau de Charentes wines are the perfect complement to any culinary or celebratory event.

Pour Moi VSOP is the first luxury brand cognac inspired by women for women.



Excellence without Compromise

## KOBRAND CORPORATION

Kobrand was founded on three cornerstones: quality of product, quality of people, and quality of relationships. In the endless and often confusing array of wines available today, the Kobrand name has become synonymous with wines and spirits of the highest caliber.

In 1933, Rudolph C. Kopf founded the wine and spirits department at Macy's department store in New York, which quickly gained a reputation as the finest wine and spirits shop in the nation. At that time, Mr. Kopf was recognized as being among the most knowledgeable people in the country regarding wines and spirits. In 1944, he decided to use his knowledge and his relationships to form his own company, Kobrand. Through the years he developed relationships with many of the finest wine and spirit suppliers in the world.

Kobrand was the first American firm to purchase a Burgundy producer, Maison Louis Jadot. And in 1985, they became a shareholder in their first California property, Sequoia Grove Vineyards. They also joined forces with Taittinger Champagne to establish Domaine Carneros, the Carneros district's first winery devoted to the production of premium sparkling wine. In 1995, Kobrand became the exclusive sales and marketing agent for the Benziger Family Winery of Sonoma. Their relationships in the wine and spirits industry, which are endless and continue to grow, reflect their commitment to fortify their position within the wine and spirits industry.



## MAJESTIC FINE WINES

Majestic Fine Wines represents the Jackson Family Wines portfolio. As a supplier, Majestic Fine Wines works closely with its distributors to support the numerous brands owned by the Jackson family, including Kendall-Jackson, La Crema, Cambria, Murphy-Goode, Stonestreet, Matanzas Creek, Freemark Abbey, Archipel,

Atalon, Arrowood, Edmeades, Hartford Court, Carmel Road, Byron, La Jota, Cardinale and Lokoya,

In addition, there are also family-owned winery estates in South America, Italy, France and Australia.



## MARTIN SCOTT WINES

Martin Scott Wines is one of the premier distributors of fine wines from around the world with a diverse portfolio of quality products from the world's most prestigious regions.

All of our wines are stored in temperature-controlled warehouses and remain in a stable environment until they are delivered to our

customers. This assures the retention of the highest quality and individual characteristics of each wine. We sell directly to retailers, restaurateurs, hotels and private clubs. We regret that we are unable to sell directly to the consumer.



## MAURICE COOPER ET CIE.

The founder and owner of Maurice Cooper et Cie., John Cooper, named his company in memory of his grandfather Maurice Cooper who had owned Charles Jacquin's long ago. That company, Charles Jacquin's, is still in the family.

Last year, John Cooper launched Domaine de Canton, a delicious new liqueur made from Grande Champagne VSOP and XO cognacs and baby ginger from Vietnam. The lavish and distinctive spirit is also flavored with Tunisian ginseng, Tahitian vanilla, and a touch of honey.

Domaine de Canton is actually a revival story of sorts. In the early 1990s, the elder Cooper marketed a ginger liqueur produced in China and sold in the United States under the name Original Canton. The new Domaine de Canton, however, is based on a recipe originally from French-colonial Indochina and bottled at a more potent 56 proof. Moreover, this latest liqueur is produced not in China but in Jarnac, at the very heart of Cognac.



## POLANER SELECTIONS

In this bustling, dynamic and ever-changing wine market, our company mission has been to stay ahead of the curve and to keep our customers' palates interested and challenged. In each case, we look for wines in all price points that are not only of exceptional quality, but also open the mind to a new tasting experience.

These include not only great "reference point" producers (Giacomo Conterno, Rene Rostaing, Clos Erasmus), but also wines made from lesser-known indigenous varietals (Lagrein, Mencia, Cot) and wine regions (Yecla, Cheverny, Ghemme). Many of our producers

employ organic and/or biodynamic farming. We also comb the wine world to discover and launch tiny, up-and-coming producers, such as Copain, Mas Doix and Lignier-Michelot. Lastly, we have made it a foremost goal to reintroduce the market to some of the finest examples of traditional-style producers, such as Giuseppe Mascarello and López de Heredia. These gorgeous wines, characterized by their elegance and purity, represent an almost "lost art," and are so often forgotten and overshadowed by today's bigger, flashier modern wines.



## REGAL WINE IMPORTS, INC.

Regal Wine Imports, Inc. is an importer and distributor of fine wines based in Moorestown, New Jersey. Our philosophy is simple: find and represent the top examples of viticulture and viniculture from around the world. Regal Wine Imports, Inc. began in 1979 with the vision of three fine wine entrepreneurs in New Jersey. They believed that expert palates and the development of meaningful

relationships was the key to building a successful wine distribution and import company. Currently, Regal Wine Imports, Inc. represents approximately 250 wineries, ranging from the traditional to the progressive, servicing markets in New Jersey, Delaware, New York, and Pennsylvania.



## VINTUS

In April 2004, Michael Quinttus founded VINTUS based on his desire to develop a focused portfolio of exceptional, family-owned, estate-based producers of hand-crafted wines.

VINTUS represents a focused portfolio from 11 countries on 5 different continents. The estates are in historical as well as emerging

viticultural regions, and they are led by people of vision and passion who are in relentless pursuit of realizing the ultimate expression of their vineyards.

# VINTUS

## WINEBOW, INC.

Founded in 1980 by Leonardo LoCascio, who left a successful career in corporate finance to launch the company, Winebow now imports some 400 wines from 75 of Italy's finest wine estates, representing nearly every region of the country. They are the leading importer of premium Italian wines in the United States.

Their award-winning portfolio of Italian wines is distributed nationwide under the Leonardo LoCascio Selections label, which has become the defacto seal of approval for Italian wine enthusiasts. Mr. LoCascio's meticulous selection process results in dozens of wines

turned down for every one selected.

Mr. LoCascio is widely regarded as America's foremost authority on Italian wines and in 1998, Robert M. Parker, Jr. called LoCascio one of the most influential wine personalities of the last 20 years. In 1998, *Food & Wine* awarded him with the magazine's prestigious Golden Grape Award, which recognizes "visionaries in America who are not only changing the way we think about wine but also determining what we will be drinking in the 21st century."



# WINEBOW

## ZYR VODKA

Founder David Katz, a vodka connoisseur and former five-year resident of Moscow, facilitated Zyr's entrance into the U.S. market as there were no other Russian luxury vodkas available. This is much more than a business venture for David; in addition to introducing the world's finest vodka, he's hoping to share his passion for Russia with America.

Hand-crafted near Moscow, Zyr is the product of Russia's 750-year tradition of perfecting its national beverage. Zyr is silky smooth and clean from a blend of winter wheat and rye and a proprietary 9-5-3 distillation process - an unmatched series of filtrations (9), distillations (5), and taste tests (3). The result is the most consistent quality of perfect taste, texture, weight, nose, and shine.

